



Corporate Finance and M&A Manager

BRUSSELS

External Description

Corporate Finance and M&A Manager

bpostgroup strives to create an inclusive environment with challenging projects and inspiring collaborations. With our employees at the heart of our organization, we don't believe in jobs, we believe in careers. We're now looking for a Corporate Finance and M&A Manager who will make us move.

bpost's Corporate Finance and M&A team, which is in charge of spearheading all strategic (dis)investments and bolt-on acquisitions for the group, as well as advising group management and the board on broader corporate finance-related topics, is looking for an experienced Corporate Finance and M&A professional, reporting to the Director Corporate Finance and M&A with significant direct exposure to the Group CFO. In this capacity, you will have a material impact on decisions taken with regard to bpost's future development, accompanying bpost in its transformational journey.

Your mission:

Corporate Finance

- Providing strategic insights and financial analysis towards bpost's senior management team to inform decision-making processes related to capital allocation, group financing, investment plans and overall business performance;
- Oversee the development of financial models to support strategic initiatives and decision-making (e.g. impairment testing);
- Assisting in financial planning efforts, including budgeting, forecasting and long-term financial planning;
- Acting as a sparring partner to each of bpost's business units on various corporate finance and cash-flow related topics; Supporting the CFO on ad-hoc corporate finance assignments.

M&A

- You play a crucial role in driving end-to-end M&A transactions, managing all aspects of execution including initial opportunity identification and screening, coordinating due diligence, managing internal and external stakeholders, negotiating deal terms and reviewing transaction documentation;
- Conduct thorough financial analysis and modelling to assess financial performance and valuation of potential targets;
- Collaborating closely with cross-functional teams, including finance, legal, and operations, to ensure successful execution and integration of M&A transactions;
- Building and maintaining relationships with external partners, including investment banks, advisors, and other stakeholders;
- Preparing detailed internal investment/divestment proposals to be presented to formal governance bodies, such as the Group Executive Committee, Investment Committee and board meetings;
- Supporting the development and implementation of the inorganic strategic investment strategy in close collaboration with

senior leadership;

- Active monitoring and reporting of industry news and trends.

Your profile:

We do not only deliver letters and parcels, but also opportunities. This job is open to all with diverse backgrounds and talents. You demonstrate a proven track record in M&A and corporate finance activities. You combine strong analytical and financial skills with strong strategic, communication and influencing skills. Experience in the logistics sector is a plus.

More particularly, the candidate should successfully demonstrate following experience & competences:

- Excellent academic track record in Finance. MBA or CFA designation is considered as a plus;
- 4-7 years of experience in M&A, investment banking and/or corporate finance;
- Proven track record of successfully leading and executing M&A transactions, including deal sourcing, due diligence, and deal term structuring & negotiation;
- Excellent analytical skills enabling you to rigorously deep dive into details while maintaining a helicopter view and an aptitude to convey conclusions in a comprehensible way;
- Strong financial modelling and valuation skills;
- Project management skills and capacity to manage multiple projects simultaneously;
- You like to have impact: in this position you have a high exposure to senior management as well as other internal and external stakeholders;
- Strong communication and interpersonal skills to build relationships with stakeholders across the business is a key requirement;
- Ability to challenge with respect and convince with fact-based arguments;
- Team player, yet capable to work autonomously;
- Experience in preparing and giving presentations to senior audiences, including the executive committee and board;

Our offer:

Like a long-awaited parcel, we want to make you feel welcome and valued. Our offer includes:

- Competitive monthly salary
- Meal vouchers
- Hospitalization-, group- and disability insurances
- A phone subscription and company car
- 20 days of statutory leave and 7 additional extralegal days off
- An end-of-year and performance-based bonus and double holiday pay
- Many benefits from more than 100 bpost-partners

Why bpostgroup?

bpostgroup is Belgium's leading postal operator and a growing parcel & omni-commerce logistics partner globally. With a **focus on social and environmental sustainability**, we aim to be a trusted guide in a changing world. As our newest team member you will:

- Become part of the **bpostgroup family** with a unique atmosphere and culture.
- Enjoy a **dynamic work environment** with a hybrid model allowing for flexibility.
- Have access to **continuous learning and development** opportunities.
- Have a direct **impact on decision-making** in an international success story.
- Thrive in a **leadership culture** centered on visioning, sense making, innovation, and relating, empowering you to lead effectively in our forward-thinking organization.