



Conseiller Crédits et Assurances Sankt Vith

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External Description

Credit and Insurance Advisor - Sankt Vith

Are you a natural salesperson with an interest in the banking world? Then you could make a real difference for our customers as a **Credit and Insurance Advisor**. During the key moments in their lives, you will provide them with the ideal banking and insurance solutions. Whether it's a first bank card for the youngest family member or a loan to buy a car, thanks to your support, new and existing clients can approach their financial decisions with peace of mind.

Whether you're fresh out of school or already have relevant work experience - either way, we have the right position for you. At our company, everyone gets an opportunity. We value enthusiasm, customer friendliness, and an affinity with the financial world more than experience. We provide the necessary training to develop your expertise.

For the **Sankt Vith region**, we are currently looking for a Credit and Insurance Advisor to manage a customer portfolio in the bpost offices of **Luik, Eupen, and Verviers**.

Responsibilities

You will have the freedom to organize your commercial activities and build long-term relationships with your clients. Do you have great ideas to boost sales or improve processes? We'd love to hear them! If we're on the same page, you will have even more influence in shaping your role.

Your responsibilities will include:

- o Advising both French- and Dutch-speaking customers, offering tailored solutions across the following products: daily banking, consumer loans, and non-life insurance.
- o Actively seeking out new customers through your own network or referrals from colleagues. You will contact them and schedule appointments to identify their financial needs.
- o Collaborating closely with the Bank Manager and the branch manager to achieve set targets, and presenting your progress in meetings and reports.
- o Continuously developing your skills and product knowledge through training and personal development.

Your Profile

- o To thrive in this role, a passion for customer contact and a strong interest in banking is key.

- o We welcome candidates with or without experience. A bachelor's degree is a plus, or alternatively, a strong affinity with the financial sector.
- o As we offer you the opportunity to obtain the necessary certifications, you should have at least a secondary school diploma. Within 12 months, you will be certified in banking and insurance mediation (Willems Law and Insurance Distribution Directive – IDD), as well as credit mediation.
- o Your enthusiasm and motivation for a commercial role are contagious.
- o You are results-oriented, solution-driven, and eager to identify client needs in order to provide relevant advice.

Why choose bpost?

Like many employers, we offer an attractive salary package including meal vouchers, eco vouchers, profit sharing, hospitalisation and group insurance, commuting reimbursements, 20 vacation days plus 7 additional legal holidays, a year-end bonus, double holiday pay, and discounts with over 100 bpost partners.

But here's what truly sets us apart:

- o We operate differently from traditional banks, which means faster career growth. Depending on your results, you can grow into a senior role or even become a branch manager.
- o You will be part of a company in transformation. Yes, this brings some complexity, but also many exciting challenges and innovative projects.
- o Our work atmosphere, team spirit, and warm bpost culture are unique. And we'll prove it to you.
- o You will be able to fully focus on your role, supported by our internal services.

With our extensive retail network, we're close to the community – building lasting relationships with individuals, businesses, and governments. Our team of over 34,000 employees is our greatest asset, and through them, we continue to play a key role in our ever-changing society.

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