

# **Profitability & Costing Expert**

**BRUSSELS** 

## **External Description**

## **Profitability & Costing Expert**

bpostgroup strives to create an inclusive environment with challenging projects and inspiring collaborations. With our employees at the heart of our organization, we don't believe in jobs, we believe in careers.

bpostgroup operates in a complex market environment, with a regulated mail business and a highly competitive parcels business. A deep understanding of our cost structure is crucial to support pricing, strategic and regulatory files and drive overall profitability for bpost. In this context, we are looking for a Profitability & Costing Expert.

#### Your mission:

As member of the costing department, your mission is twofold:

You will be responsible for the cost modelling of bpost NV/SA's Sorting operations and of the HQ & Sales teams. This includes responsibilities in the context of the activity based costing model, as well as participation in accounting processes by actualizing product costs and internal invoicing.

You will represent the costing department in multidisciplinary projects. These projects will typically require you to combine deep cost analysis with a strategic perspective. You will work in close cooperation with Strategy, Pricing, Legal & Regulatory as well as with Operations and have exposure to bpost's executive management.

### Your responsibilities:

Develop a deep understanding of the bpost operational processes and associated costs in order to update and improve the activity based costing model. This requires frequent interactions with counterparts in finance and within the business units (e.g. operations, performance management) to stay up to date with the ongoing evolutions.

Provide input and collaborate in ad hoc studies and projects, including business cases for new products and services, evaluation of strategic initiatives, etc.

Play a key role in supporting strategic decisions of the company by providing insightful analyses on the company's cost and profit drivers. You will, over time, master the economics and the business model of bpost's various services (mail, parcel delivery, solutions), allowing you to advise senior management on strategic decisions requiring a solid fact base. The kind of strategic decisions and strategic projects you will support are (non-exhaustive):

Strategic transformation projects of bpost NV/SA (e.g. Future Operational Model);

Negotiations of long term contracts with the Belgian State and European Commission;

Regulatory files concerning postal regulation and competition law;

Dialogue with our regulator on a broad variety of regulatory issues;

Pricing decisions, specifically concerning negotiations with large clients or for new product offerings;

Large investments based on complex business cases.

Keep a global view on initiatives, policies, regulatory framework and projects that have an impact on the costing and profitability of bpost.

### Your profile:

We do not only deliver letters and parcels, but also opportunities. This job is open to all with diverse backgrounds and talents, possessing the following skills:

We are looking for an experienced professional combining analytical and strategic thinking with good communication skills.

A Master's degree, preferably in Engineering, Economics, Finance or Business Administration.

Minimum 5 years of experience, experience in costing, consulting, economic modelling - or a related role - is a prerequisite.

You are a strategic thinker with proven conceptual skills, combined with the analytical mindset to perform detailed analysis and modelling.

Because you'll undertake a leading role, strong interpersonal and communication skills are crucial.

You have the organizational ability to manage multiple projects simultaneously.

Excellent judgment and diplomacy skills in order to manage complex and strategic projects are key.

Sound knowledge of English, Dutch and French.

#### Our offer:

Like a long-awaited parcel, we want to make you feel welcome and valued. Our offer includes:

Competitive monthly salary

Meal vouchers

Hospitalization-, group- and disability insurances

A phone subscription and company car

20 days of statutory leave and 7 additional extralegal days off

An end-of-year and performance-based bonus and double holiday pay

Many benefits from more than 100 bpost-partners

### Why bpostgroup?

bpostgroup is Belgium's leading postal operator and a growing parcel & omni-commerce logistics partner globally. With a **focus on social and environmental sustainability**, we aim to be a trusted guide in a changing world. As our newest team member you will:

Become part of the **bpostgroup family** with a unique atmosphere and culture.

Enjoy a **dynamic work environment** with a hybrid model allowing for flexibility.

Have access to **continuous learning and development** opportunities.

Have a direct **impact on decision-making** in an international success story.

Thrive in a **leadership culture** centered on visioning, sense making, innovation, and relating, empowering you to lead effectively in our forward-thinking organization.

#### Find out more about bpostgroup

No match?

Explore other exciting job opportunities with us.

More info?

Feel free to reach out to Sybille Bataille