



## Lead Buyer Fleet & Transport

BRUSSELS

### External Description

#### Lead Buyer Fleet & Transport

bpostgroup strives to create an inclusive environment with challenging projects and inspiring collaborations. With our employees at the heart of our organization, we don't believe in jobs, we believe in careers. We're now looking for a Lead Buyer Fleet & Transport who will make us move.

Our procurement team is evolving into a high-impact procurement organization that develops as a strategic partner for the business. In this evolving context, we are recruiting a Lead Buyer Fleet & Transport who will help realize this transformation.

You will report to the Cluster Manager Fleet, Transport & Technical and be responsible for operational and strategic projects in this category.

#### Your Mission

You will provide guidance, tactical support and strategic advice to the entire organization on matters related to Fleet & Transport procurement. You will use market knowledge and Strategic Sourcing strategies when contracting suppliers.

You comply with the Public Procurement Legislation and internal rules and procedures related to procurement. You negotiate and conclude these contracts by using the techniques of Strategic Sourcing in accordance with the Category Plans prepared by the Category Experts where applicable.

Within the scope of Fleet & Transport are various domains of bpost: Rolling equipment, Energy, Fleet Insurance, Transport, amongst other projects and categories. You manage procurement projects of various sizes within the Category in cooperation with a cross functional team.

### Strategic Sourcing

You work around the implementation of all aspects of the category strategy including setting up a strategic planning, a sourcing roadmap and exercising stakeholder management for projects you are assigned on;

You perform strategic sourcing for your (sub)categories with a focus on TCO optimization and a deep understanding of the needs of the internal customers and bpost targets;

You are responsible for the implementation, management and optimization of framework agreements and the execution of spot buys;

You maintain supplier relationships for the realization of TCO optimization including the implementation of improvement plans of the supplier performance.

### Public Procurement Law

You coordinate with your Cluster Manager to ensure that the implementation of your purchase is done in the most efficient way and in accordance with the Public Procurement Act as well as internal processes.

### Supplier and customer relations

You advise, challenge and support the internal customer in defining their needs, drawing up the budget and planning their procurement project;

You communicate fluently and proactively with the internal customer regarding all information they need in that context (Stakeholder management);

You maintain relationships with suppliers, prospect the market and evaluate existing suppliers in order to identify new opportunities for bpost within your procurement domain.

### Your Profile

We do not only deliver letters and parcels, but also opportunities. This job is open to all with diverse backgrounds and talents, possessing the following skills:

At least 2 years of experience in (strategic) public procurement or a related role in a large company;

Proven experience in writing and managing all steps of public tenders;

Motivated to drive transformation in a dynamic environment as well as to deliver quickly qualitative tenders;

Collaborative to a broad extent and goal-oriented mentality;

Thorough knowledge of procurement and negotiation techniques: supplier sourcing, supplier negotiations, supplier selection, supplier management and development ...;

Expertise in Fleet and awareness of industry trends as well as best practices in at least one of the following domains and eagerness to learn and bring added value in the others:

- Fuel and Green energy
- Electrification of vehicles pool
- E-Bikes
- Car & Truck Lease/Buy
- Insurance on vehicles
- Fleet Management
- Automotive industry innovations & technology

Familiar with the Strategic Sourcing approach;

TCO mindset, opportunity identification, quantitative analysis, stakeholder management ...;

In-depth knowledge of public procurement law;

Knowledge of ERP and reporting techniques (Oracle, Business Objects);

Thorough knowledge of Dutch or French and English;

Flexible to work on other procurement commodities as and when required.

### Our Offer

Like a long-awaited parcel, we want to make you feel welcome and valued. Our offer includes:

Competitive monthly salary

Meal vouchers

Hospitalization-, group- and disability insurances

A phone subscription and company car

20 days of statutory leave and 7 additional extralegal days off

An end-of-year and performance-based bonus and double holiday pay

Many benefits from more than 100 bpost-partners

### Why bpostgroup?

bpostgroup is Belgium's leading postal operator and a growing parcel & omni-commerce logistics partner globally. With a **focus on social and environmental sustainability**, we aim to be a trusted guide in a changing world. As our newest team member you will:

Become part of the **bpostgroup family** with a unique atmosphere and culture.

Enjoy a **dynamic work environment** with a hybrid model allowing for flexibility.

Have access to **continuous learning and development** opportunities.

Have a direct **impact on decision-making** in an international success story.

Thrive in a **leadership culture** centered on visioning, sense making, innovation, and relating, empowering you

to lead effectively in our forward-thinking organization.