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## Senior Legal Counsel Commercial

BRUSSELS

### External Description

#### *Senior Legal Counsel Commercial*

bpostgroup strives to create an inclusive environment with challenging projects and inspiring collaborations. With our employees at the heart of our organization, we don't believe in jobs, we believe in careers. We're now looking for a **Senior Legal Counsel** who will make us move.

bpostgroup is built upon a foundation of strong corporate values and ethical business practices designed to support our sustainable and responsible business strategy. Each employee is a custodian of our company culture. These values and practices reflect our commitment to our employees, suppliers, customers, business partners, shareholders, and the larger society.

#### **Your mission:**

As **Senior Legal Counsel**, you will be part of the team that advises and assists the business.

Your main tasks and responsibilities will include:

#### **Commercial Negotiations and Contract Review and Drafting**

Manage and negotiate a variety of strategic and complex commercial and strategic partnership agreements;

Collaborate with business teams to structure deals to support organisational goals while mitigating legal risks;

Draft, review and negotiate a variety of complex contracts;

Work closely with internal stakeholders to ensure contracts reflect the company's interests and adhere to legal standards.

#### **Litigation Management**

Oversee and coordinate disputes and litigations including development of litigation strategy in collaboration with external legal counsel when needed;

Report on case evolution, trends and significant files, and make informed recommendations based on reporting;

#### **M&A transactions**

Lead and oversee the legal aspects of M&A transactions from time to time;

Provide strategic legal advice on potential risks and opportunities associated with M&A activities;

## **Legal compliance**

Stay abreast of relevant laws and regulations impacting the company's operations and ensure legal compliance in all business activities;

Develop and implement legal policies to mitigate risks and promote best practices.

## **Team Collaboration**

Collaborate closely with cross-functional teams on a variety of topics, providing legal guidance and support to different business departments within the organization;

Collaborate closely with legal staff, fostering a collaborative and knowledge-sharing.

## **Pro-active business partner**

Foster a pro-active understanding of internal customers' legal needs;

Manage multiple tasks and activities effectively, prioritizing in alignment with business strategy and legal requirements.

The role is based in Brussels, Belgium.

### **Your profile:**

We do not only deliver letters and parcels, but also opportunities. This job is open to all with diverse backgrounds and talents, with following skills & competences:

#### **Experience and Professional Qualifications**

You have a proven track record of at least 10 years of experience, as an attorney or inhouse legal counsel in a medium or large company, with a focus on corporate/M&A/commercial negotiations.

You have a Master degree in Law; a master after master is a plus.

You have a proven track record in transactional work, including successfully leading and closing M&A transactions.

You excel at stakeholder management (internally and externally) and know how to lead different types of negotiations.

You are a business enabler and know how to make Legal a true business partner for the further development of the business.

You have full professional proficiency in English, Dutch and French.

#### **Skills and Competences**

You have strong negotiation skills and the ability to communicate complex legal concepts to non-legal stakeholders.

You are stress resistant and can work under pressure, with an eye for detail and with tight deadlines in a fast-paced environment.

You have strong analytical and problem-solving skills to navigate complex legal issues, and an ability to make reasoned decisions in high-stakes situations

You have the ability to think strategically, drive results and provide sound legal advice aligned with business objectives.

You constantly share and leverage knowledge and experience that could improve and streamline

the Legal, Compliance and Risk Department processes and/or enhance its impact.

You have a comprehensive business mindset with an interest in learning the business and a passion for helping it achieve its goals in a practical and compliant way, providing novel business compliant solutions to overcome legal and regulatory risks.

You are able to work autonomously and as part of a team.

You are a team player with excellent interpersonal and communication skills.

#### **Our offer:**

Like a long-awaited parcel, we want to make you feel welcome and valued. Our offer includes:

Competitive monthly salary

Meal vouchers

Hospitalization-, group- and disability insurances

A phone subscription and company car

20 days of statutory leave and 7 additional extralegal days off

An end-of-year and performance-based bonus and double holiday pay

Many benefits from more than 100 bpost-partners

#### **Why bpostgroup?**

bpostgroup is Belgium's leading postal operator and a growing parcel & omni-commerce logistics partner globally. With a **focus on social and environmental sustainability**, we aim to be a trusted guide in a changing world. As our newest team member you will:

Become part of the **bpostgroup family** with a unique atmosphere and culture.

Enjoy a **dynamic work environment** with a hybrid model allowing for flexibility.

Have access to **continuous learning and development** opportunities.

Have a direct **impact on decision-making** in an international success story.

Thrive in a **leadership culture** centered on visioning, sense making, innovation, and relating, empowering you to lead effectively in our forward-thinking organization.

[Find out more about bpostgroup](#)

**No match?**

[Explore other exciting job opportunities with us.](#)

**More info?**

Feel free to reach out to Sybille Bataille